

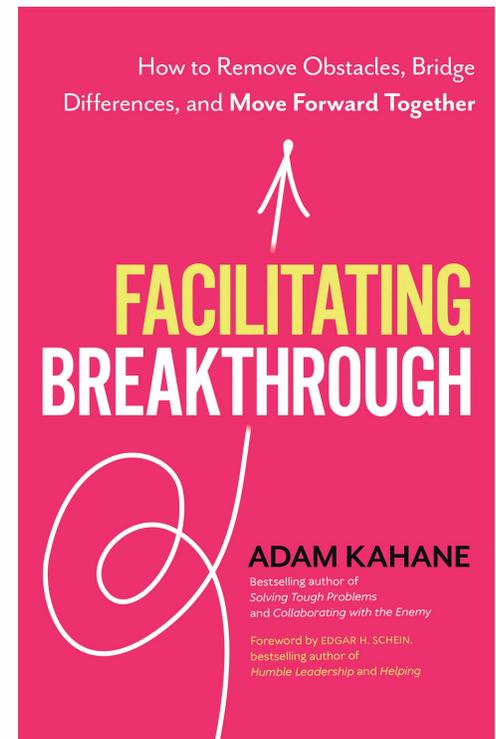
FACILITATING BREAKTHROUGH:

How to Remove Obstacles, Bridge Differences, and Move Forward Together

In the face of increasing complexity and polarization, it is becoming harder for people to move forward together. Facilitation is supposed to help people collaborate, but the two most common methodologies—getting participants to subordinate their interests to the good of the whole, or enabling everyone to do their own thing—don't really work.

This book describes a new approach: **transformative facilitation**. It doesn't choose either the bossy top-down or the collegial bottom-up approach: it cycles back and forth between them. And rather than pushing people to collaborate, it removes the obstacles that stand in the way of everyone contributing and connecting equitably.

This book is for anyone who helps people work together, be it a facilitator, executive, manager, consultant, coach, organizer, mediator, stakeholder, or friend.



» Pre-order on Amazon

Facilitating Breakthrough is thoughtful, reflective, and inspiring. To achieve breakthrough results on high-stakes challenges, facilitators need to raise their game. This book explains how.

— Martin Gilbraith, former Chair, the International Association of Facilitators

ABOUT THE AUTHOR

Adam Kahane is a Director of Reos Partners and a leading organizer, designer, and facilitator of processes through which business, government, and civil society leaders can move forward together on their most important and intractable issues. He has worked in more than fifty countries and in every part of the world, with executives, politicians, generals, guerrillas, civil servants, trade unionists, community activists, United Nations officials, clergy, and artists.

Adam was the head of Social, Political, Economic, and Technological Scenarios for Royal Dutch Shell in London. He has held strategy and research positions with the Organisation for Economic Cooperation and Development (Paris), the International Institute for Applied Systems Analysis (Vienna), the Institute for Energy Economics (Tokyo), and the Universities of Oxford, Toronto, British Columbia, California, and the Western Cape.

Adam and his wife Dorothy live in Montreal and Cape Town.

Watch Adam's presentation at Power and Love: TEDxNavigli here.



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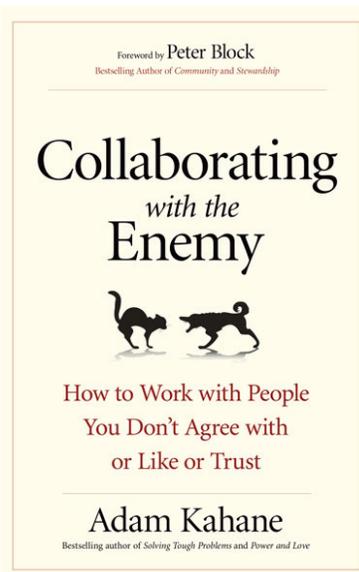
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ABOUT REOS PARTNERS

Reos Partners works at the cutting edge of complex societal challenges and systemic change. In a time when business-as-usual is no longer an option, transformation is the key to sustained social change. We help leaders, organizations, and systems to influence and transform their reality in a collaborative, co-creative, and emergent way.

We are a strategic global consulting firm with a track record in collaboration across systems, sectors, and perspectives. Leaders have trusted us for 30 years to guide them through uncharted territory in a rapidly evolving and complex environment.

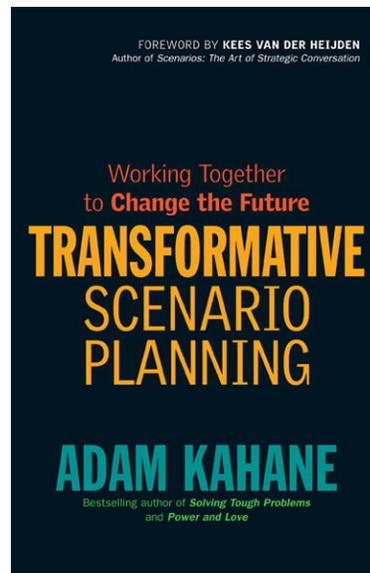


“Across the planet we face urgent and complex problems that demand creative breakthroughs. Collaborating with the Enemy lays out a powerful approach.”

— Debra Dunn, faculty member of Stanford University's d.school, and former Senior Vice President of Hewlett Packard

Throughout his work on major issues like democracy and climate change, Adam has learned that our conventional understanding of collaboration is wrong. In this groundbreaking book, he suggests a new approach to collaboration that embraces discord, experimentation, and genuine co-creation.

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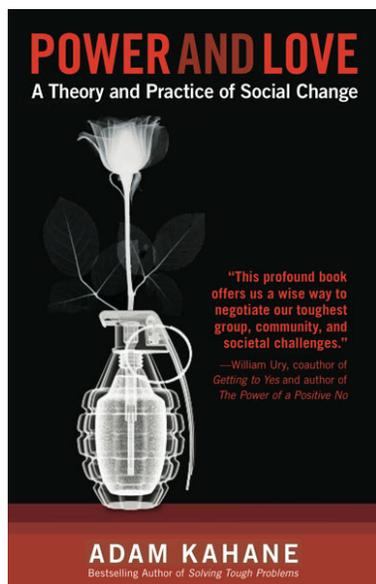


“In Transformative Scenario Planning, Kahane explains how scenario planning can transform the future. In Colombia we can attest that such transformation is really possible.”

— Juan Manuel Santos, former president of Colombia, and Nobel Peace Prize recipient

Transformative scenario planning is a powerful new methodology for dealing with complex economic, social, and environmental challenges. At a time when divisions within and among societies are keeping so many people from making progress on critical issues, this book offers hope—and a proven approach—for moving forward together.

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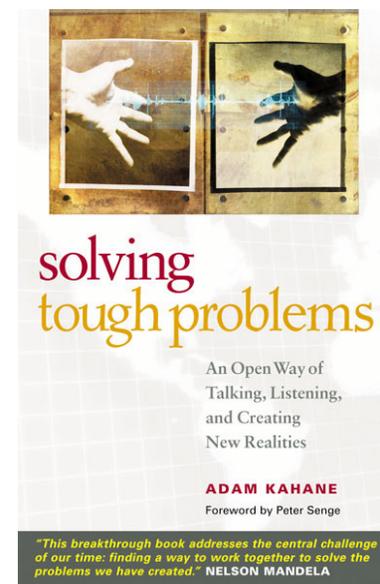


“Power and Love is a profound book that offers us a wise way to negotiate our toughest group, community, and societal challenges.”

— William Ury, Senior Fellow, Harvard Negotiation Project, and co-author, Getting to Yes

Adam delves deeply in the dual nature of power and love, exploring their complex and intricate interplay. With disarming honesty he relates how, through trial and error, he learned to balance between them, shifting from one to the other as though learning to walk—at first falling, then stumbling forward, and finally moving purposefully toward true, lasting reconciliation and progress.

» Order on Amazon



“Solving Tough Problems is a breakthrough book that addresses the central challenge of our time: finding a way to work together to solve the problems we have created.”

— Nelson Mandela, former president of South Africa, and Nobel Peace Prize recipient

Through his experience working on some of the world's toughest societal problems, Adam learned to create environments that enable new ideas and innovative solutions to emerge even in the most polarized contexts. Here he tells his stories and distills from them an approach all of us can use to solve our own toughest problems—at home, at work, in our communities, and in national and international affairs.

» Order on Amazon